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Power of Loving your way to the Top

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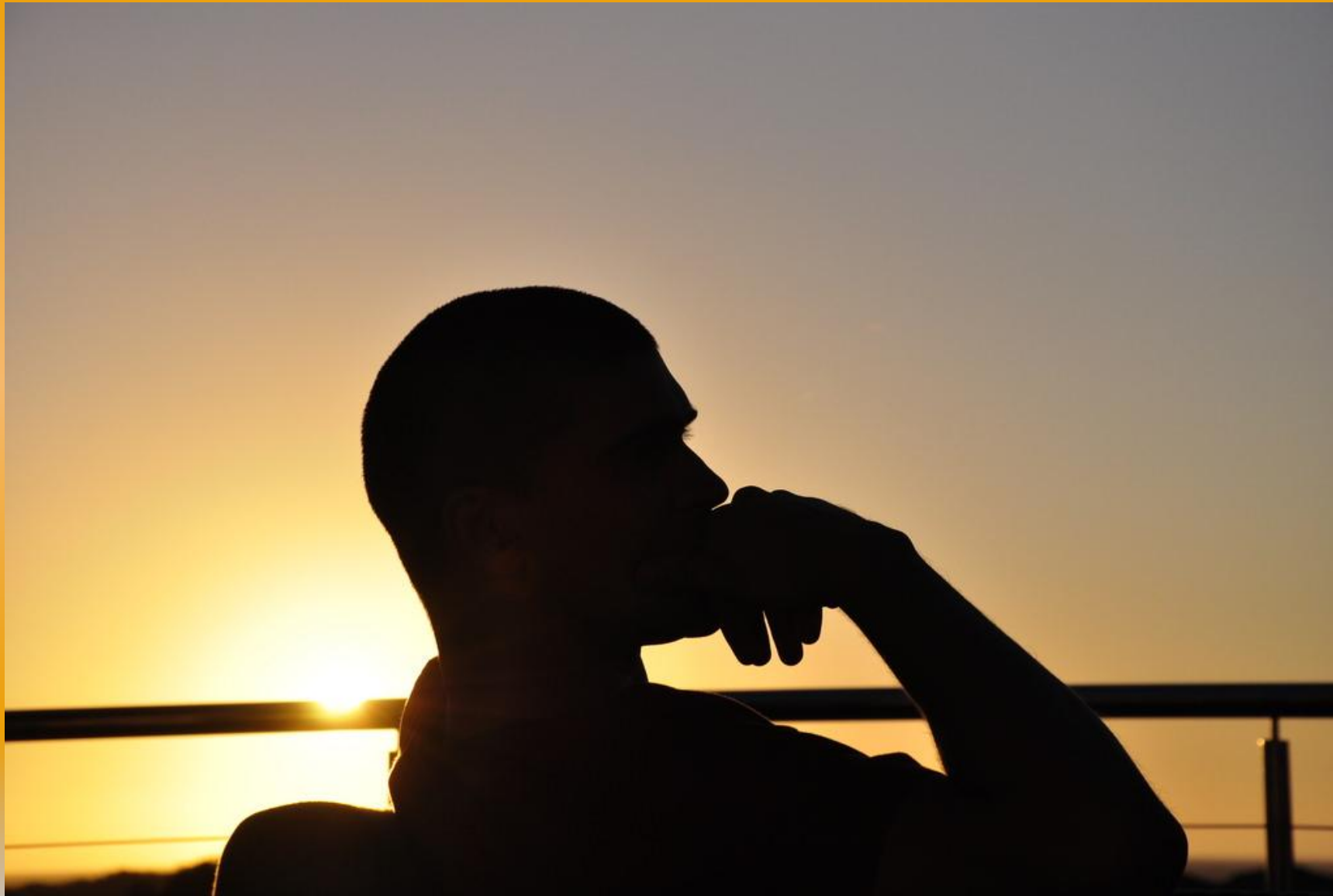


75 Billion dollars annually US

4.7 Trillion dollars worldwide

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With Great Responsibility Comes Great Power

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What does The Power of Loving Your Way to the Top mean?

Extending Empathy, Caring and
Understanding to others so you

Achieve the Recognition and Fulfillment
that you desire **While Inspiring Others**

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Why

The Power of Loving Your Way to the Top

- Enhances Teamwork
- Improves Retention
- Flawless Customer Service
- \$\$\$\$

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These are the key steps:

1. Leadership that builds Champions
2. Creating an Olympic Team
3. Client Gratification
4. Self-Reflection and Sustainability





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Leadership

Inspire & Aspire

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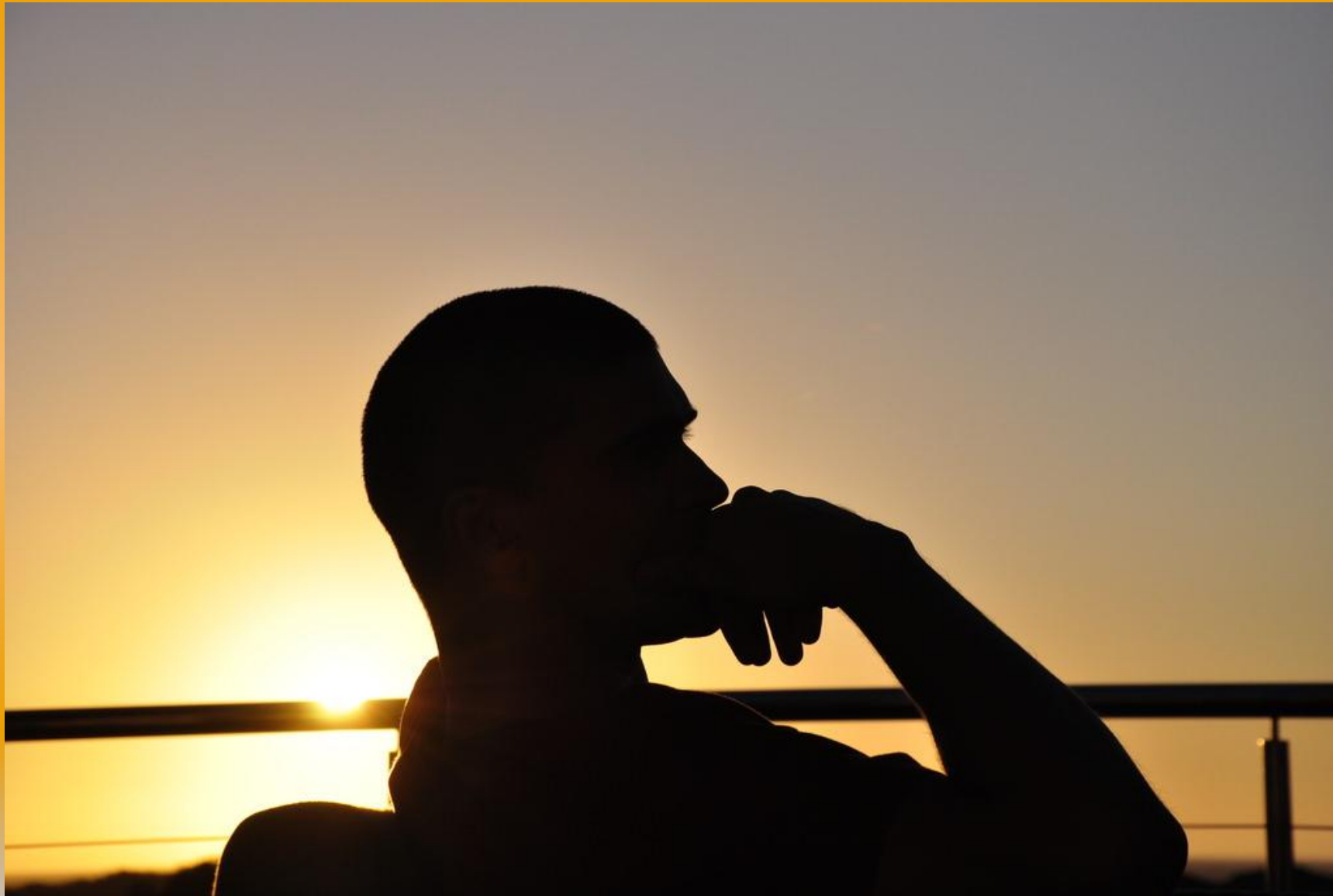
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Charisma

Warmth & Competence

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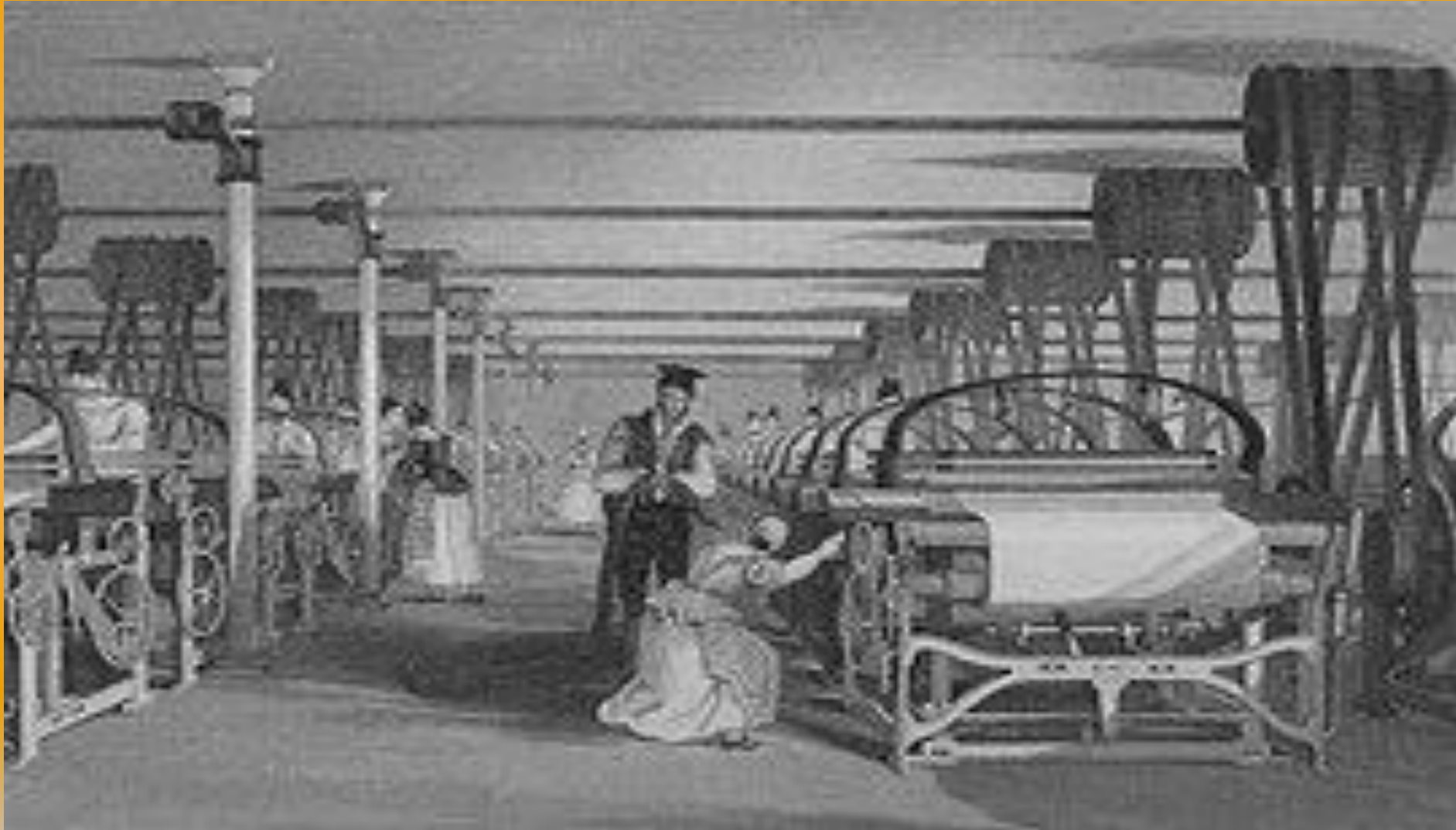
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Once Upon A Time

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**In God we
trust, all
others bring
data.**

–William E. Deming





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When a man has done what he considers to be his duty to his people and his country, he can rest in peace. I believe I have made that effort and that is, therefore, why I will sleep for the eternity.

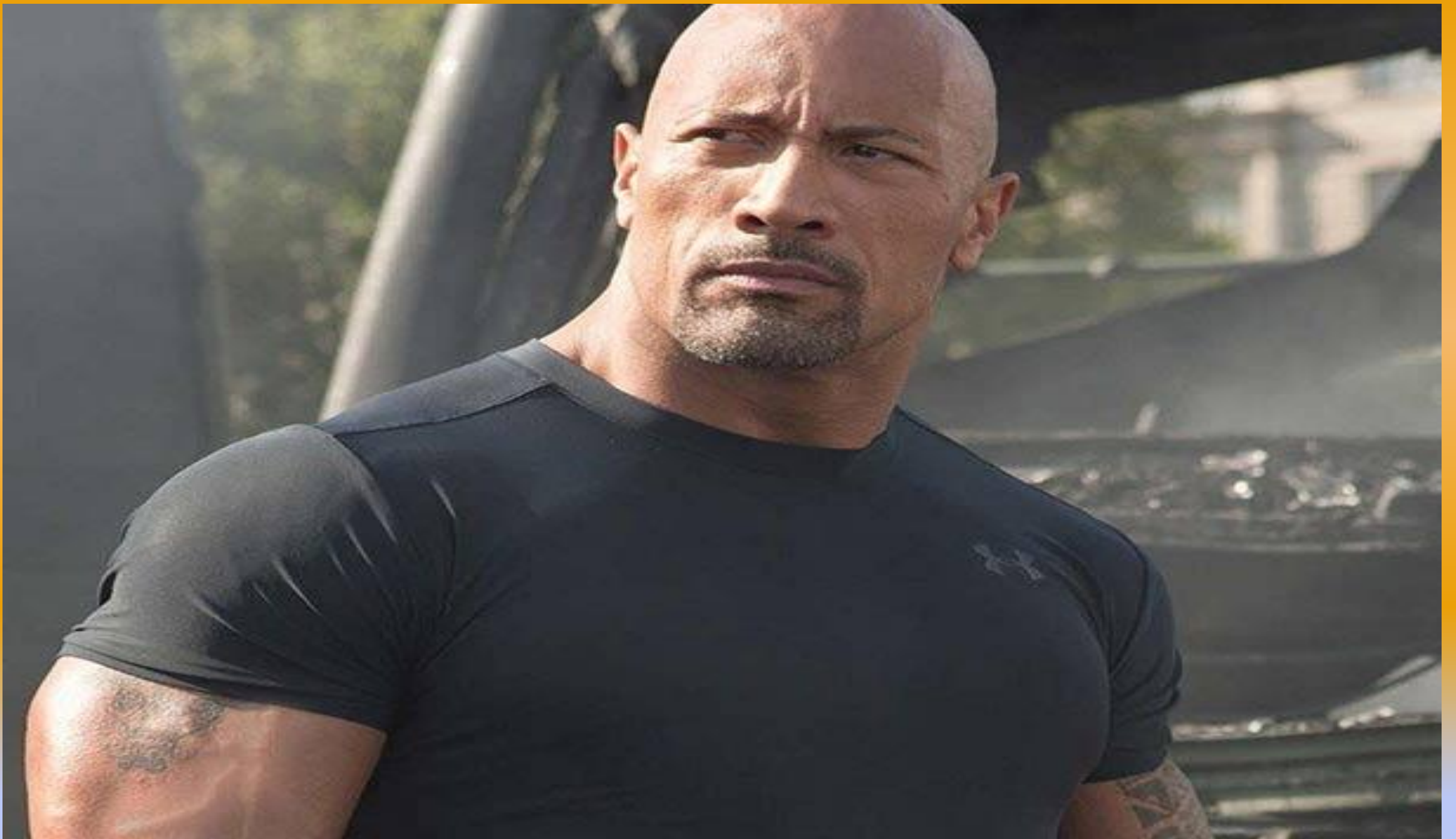
Nelson Mandela, 1918-2013

Photo: Reuters

Approachable

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Build Trust

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Influence – Inspire - Aspire

Trustworthy – Walk the Talk

Listen

Approachable

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How are you leading?

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Attrition

Lack of career development

Poor employee culture

Benefits

Wages

Creating Olympic Team



Volleyball September 3, 2021 Gabby Hajduk Former Illini, Olympic gold medalists return to Champaign

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You are the Coach

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Communication

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Collaborate

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Empathy

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Sympathy vs Empathy

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Appreciation - Love Language

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Client Gratification

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Client Experience Officer

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CEO

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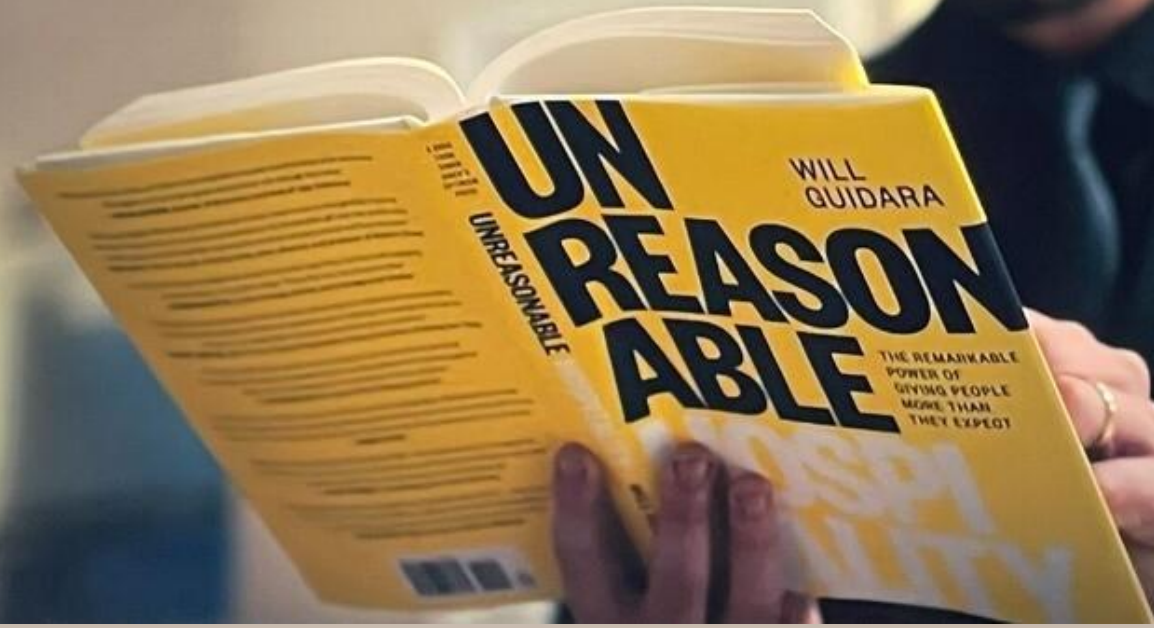
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FX
THE BEAR



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Self-Reflection & Sustainability

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**Your nighttime
routine sets up your
daytime scene.**

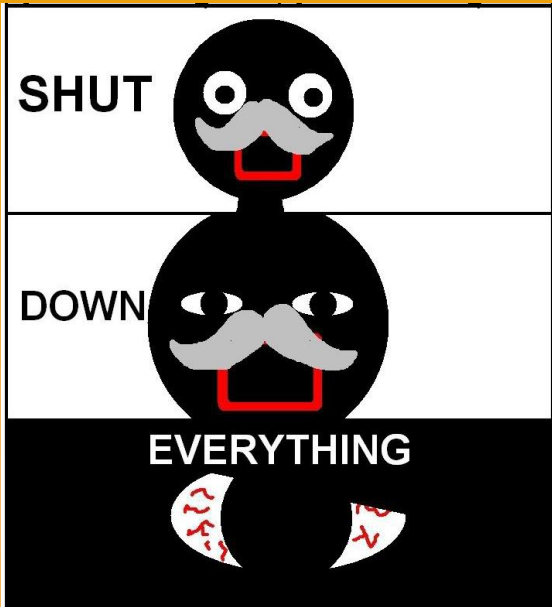
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Mise en Place

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- **Leadership**
- **Communication & Collaboration**
- **Teamwork (CEO)**
- **Taking care of you**

Step out of your comfort zone



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Freebies for NACE Community

value of \$497.00



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Bernardo Fuller

Your Opinion Matters!

Please complete the education
evaluation for **EVERY** session
you attend!

Thank you!



Thank you for listening!

Got any questions? Feel free to call us, email us, or hit us up on social media.



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Continue the Conversation

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